

# NALCO WATER AND AQUATECH

## *A Unique Partnership*

The collaboration between Nalco Water and Aquatech results in the industry's broadest range of cutting-edge technologies and solutions to reduce, reuse and recycle water for industrial clients worldwide. This partnership also ensures the highest level of innovation and world-class services to these customers and continuing a leadership position in total water management.

WATER TREATMENT CHEMISTRY  
EXPERTISE & SERVICES

**NALCO** Water  
An Ecolab Company

MANAGED OPERATIONS  
AUTOMATION & DIGITAL  
SOLUTIONS



WATER TREATMENT  
EQUIPMENT &  
TECHNOLOGIES

### A TOTAL WATER MANAGEMENT APPROACH

Thorough understanding of your site's end-to-end water usage and requirements ensure that the design is the right solution - not just to solve one problem, but to anticipate others that arise once proposed changes are made.

### SOLUTIONS THAT OPTIMIZE CAPEX AND OPEX FOR EACH UNIQUE PROJECT

Collectively, our approach balances capital and operating costs in order to design a solution that will be both innovative and conform to budgetary parameters.

### INNOVATIVE TECHNOLOGIES THAT HAVE SYNERGISTIC EFFECTS—AND A TOTAL OFFERING THAT WILL CREATE SIGNIFICANTLY MORE BENEFITS

Together, total solutions are designed based on the right balance of chemistry, engineering and equipment technology, managed operations, and automation platforms. We understand how these interact and optimize them to deliver long-term, sustainable results – guaranteed.

# TOTAL WATER MANAGEMENT

## CUSTOMIZED APPROACH



### CHEMICAL SERVICES

- Water & Process Treatment Chemistry
- Associated Testing & Monitoring Services



### WATER TECHNOLOGIES

- Equipment Technologies
- Design & Engineering
- Installation & Deployment



### MANAGED OPERATIONS

- Operations & Maintenance Services
- Project Management
- On-site Expertise

DELIVERING  
VALUE

# ONE ACCOUNTABLE PARTNER

*Executing audits, identifying reuse, reduce, and recycle projects with a guaranteed end-to-end solution*

Nalco Water will help you identify opportunities to reduce, reuse, and recycle water and will implement innovative solutions with Aquatech that are guaranteed to deliver results.

## UNMATCHED PROCESS AND WATER TREATMENT EXPERTISE

Nalco Water and Aquatech's combined experience of more than a century, incorporates a wide array of solutions in water treatment. This experience and the expertise gained working in every major industry ensures that any water challenge can be solved.

## CULTURES BUILT AROUND CUSTOMERS AND CONTINUOUS IMPROVEMENT

Both companies have a strong history of lasting customer relationships founded on trust, and fostered on delivery of results. We drive to understand the root cause of issues in order to design robust solutions - leading to a strong and sustainable partnership.



**NALCO Water**  
An Ecolab Company

Nalco Water provides total water management solutions from influent to effluent, using a broad suite of technologies, automated monitoring systems, data analysis and deep technical expertise.

Nalco Water helps customers reduce, reuse and recycle up to 100 percent of their water while protecting systems and equipment. Using a total plant approach and best practices, our on-site experts work with customers to increase the efficiency of their operating systems by minimizing water use, maximizing performance and optimizing their total cost of operation.

  
**Aquatech**

Aquatech International is a leading global provider of industrial and infrastructure water treatment solutions and services. Primary product groups offered by Aquatech include raw water treatment, ion exchange, membrane processes, wastewater recycle/reuse, zero liquid discharge, industrial concentration, and desalination systems.

Aquatech, through its subsidiaries and offices, has global sourcing and fabrication capabilities to suit logistics of project sites throughout the world to support the power generation, chemical, petrochemical, pharmaceutical, microelectronics, and other industries.



**6,000+** GLOBAL  
Sales & Service Reps

**7,400+**  
Patents 

**INDUSTRY EXPERTISE**  
Since 1928



**ON-SITE**  
Local Service

**OVER 1,600** Installations in **60** countries

Focused on Water **Since 1981**



**600**  
Employees Worldwide

### Nalco Water, an Ecolab Company

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